Several courses will also now be run in English.

New employee induction

Introduction Day for new employees (GE+EN) 0101-2020 Insight into the energy industry and the Axpo Group with tour of the Beznau nuclear power plant

1 day

1 day

Leadership

New	Agile working with your own team (GE+EN) 0212–2020 Empower your team with agile methods. Agility means speed, leanness and reactivity in a complex world.	1 day
New	Axpo Accelerate Leadership (GE+EN) 0207xx-2020 Designed for experienced managers who want to be fit for the future	
New	Axpo Leadership Advanced (GE+EN) 0202xx-2020 Deepening understanding and reflecting on management topics for experienced	managers
	Axpo Leadership Basic (GE+EN) 0201xx-2020 Foundations of employee leadership for new managers	
	Grassroots leadership (GE) 0203–2020 Tips and tricks in employee relations for factory, team leaders and supervisors	2 days + 1 day
	Leading without a managerial role (GE+EN) 0205-2020 Increasing leadership skills and effectiveness without formal powers	2×1 day
	Change management and implementation (GE + EN) 0301 – 2020 Change management in practice for managers and project managers	2 days

Applying and using employee assessments, feedback and development meetings

The manager as coach and enabler (GE+EN) 0211-2020 ½ day
Coaching as a management tool. Managers in the role of coach and moderator.

HR procedures and systems within the Axpo Group (GE+EN) 0206-2020 ½ day
Workshop for new managers on HR tools and procedures

Mindful performance program (EN) 0302–2020 4 hours+
Peak performance and wellbeing starts with the mind 5×60 min.

Development & teamwork

Managing sensitive and difficult conversations (GE+EN) 0701-2020

	Presentation and persuasion skills (GE+EN) 0702-2020 Making an impact	$\frac{1}{2}$ day + 1 day + $\frac{1}{2}$ day
	Movement and nutrition (GE) 0902–2020 More energy, better performance – to improve strength, creativity and concentration	2 days + ½ day
	Emotional skills for daily professional life (GE+EN) 0802–2020 Concepts of self-awareness, motivation and management. Building empathy into day-to-day working life.	1½ days
	Conflict management (GE+EN) 0801-2020 Improving individual conflict-handling skills	2 days
	Individual stress and energy management (GE) 0901 – 2020 Evaluating stressors, using your own energy sensibly, and consciously promoting balance	2 days + ½ day
New	Managing yourself and others – through mindfulness (GE+EN) 0903–202 A new leadership approach for success in times of change and growing comple	•

Entrepreneurial thinking & action

	Design thinking – an innovative technique (GE+EN) 0303–2020 A technique for problem-solving, developing new ideas and designing client-oriented procedures	2 days
	Negotiating successfully (GE+EN) 0502-2020 The A to Z of successful negotiations – strategy, techniques and tactics	1½ days
	Lean management – increasing efficiency and improving quality (GE+EN) 0503-2020 Lean management aims to avoid waste of any kind in work processes	1½ days
New	Scrum Basics (GE+EN) 0305-2020 An agile approach using the scrum framework – perfect balance for complex dynamic systems. Immerse yourself into the mentality and methods of the agile world.	1 day
New	Scrum Master (GE+EN) 0306-2020 An agile approach using the scrum framework – providing the basics to take on the role of scrum master for a software development team. To supplement Scrum Basics.	1 day
New	Scrum Product Owner (GE+EN) 0307-2020 An agile approach using the scrum framework – providing the basics to take on the role of product owner for a software development team. To supplement Scrum Basics.	1 day

Results focus	
Agile, project-oriented working (GE+EN) 0401-2020 Introduction to project management. This module provides the foundations for successful project work.	2 days
Business Storytelling (GE+EN) 0704–2020 To entertain. To inspire. To convince.	½ da _.
Efficient time management and work organisation (GE+EN) 0404–Methodological aspects of time management and work organisation as well as individual coaching at work	2020 1 day + 1 hou
Modern business communications in digital daily life (GE) 0703–20. Contemporary writing style using electronic media	20 ½ da
Project skills in traditional and agile environments (GE+EN) 0402-Sound project management skills for subproject and/or project leaders. This module is a precondition for IPMA certification.	
Sales Coaching (GE+EN) 0603-2020 Effectively checking and strengthening your own sales skills	max.1−2 participants ½ da
Improving project skills (GE+EN) 0403-2020 Project management skills for professional project leadership. Implement agile project development in a targeted way.	2 day
Presenting and moderating with an impact (GE+EN) 0602-2020 Present confidently and effectively with self-assurance and clarity	2×1 da
Diversity	
Financial, tax and pensions planning 44+ (GE) 1002–2020 The pillars of good financial, tax and pensions planning	4 hour
Outlook 44+ (GE) 1001–2020 Professional perspectives and personal positioning	2×1 da
Reconciling work and family (GE+EN) 1005-2020 What can you yourself and what can the employer contribute to reconcilir	4 hour
Preparing for retirement 58+ (GE) 1003-2020 Ideas for designing the next stage of life	1 da

Purchasing

(New)	
ピノ	

Drafting tenders and contracts successfully (GE+EN) 1701xx-2020

Draft tenders and contracts even more efficiently in future and achieve better results in the whole tendering process

One Day Purchasing Training (GE+EN) 0504-2020

1 day

Purchasing products and services in day-to-day business.

This training course is also designed for consumers.



Planning and holding negotiations in a target-oriented way (GE+EN) 1702xx-2020 Learn techniques to prepare for and lead negotiations, and how to use

optimisation levers through concrete examples

New

Managing product groups and suppliers successfully (GE+EN) 1703xx-2020 Develop product group strategies, get to know levers for maximum market exploitation and value creation and manage your suppliers successfully

IT skills

Advanced Excel – formulae and pivot tables (GE+EN) 1102–2020 Use functions to plan, manage and control various processes; create and understand pivot tables 1 day



Microsoft E-Learning (GE)

Various e-learning modules for MS Windows and MS Office products

Advanced PowerPoint (GE) 1103–2020 1 day
Complete your user know-how of PowerPoint

SAP R/3 foundation course (GE) 1106–2020 ½ day
To give you the fundamental skills to work efficiently with SAP

Getting organised with Microsoft OneNote (GE) 1105–2020 ½ day

So you can file electronic notes effectively and find them again easily

1 day

Advanced Word (GE) 1101–2020 Understand and apply details and subtleties in Word

Language skills

Language lessons at work or as an intensive language stay (GE, EN FR, IT, ES)

Acquiring and improving business-relevant languages for levels from A1 (beginner) to C1 (advanced)

Industry knowledge

Basic energy industry training

College 1 «Production» (GE) 1301–2020 Principles of the production, generation and effects of electricity	½ day
College 2 «Trading» (GE) 1302–2020 The energy market and its various participants, traded products and price determination, management of product portfolios and trading strategies	½ day
College 3 «Networks» (GE) 1303–2020 Electricity distribution from maximum voltage to the wall socket, network operations and usage	½ day
College 4 «Distribution» (GE) 1304–2020 «Balance group» model and distribution portfolio management; electricity consumption forecasting and product sales in a liberalised electricity market	½ day
College 5 «Electricity simulation game» (GE) 1305–2020 Manage an energy supply company – apply the specialist skills learnt in Colleges 1–4	1 day

Specialist training

Introduction to high-voltage polymer cable systems (GE+EN) 1320–2020 Learn all about high-voltage polymer cabling, its design, layout, use and special operating features	2 days
Specialist training for production & networks (GE) 1319–2020 For employees in nuclear power plants and electricity distribution	7 days
Final exam (GE) 13191-2020	½ day
High voltage for non-engineers (GE+EN) 1322–2020 Basics of electricity, construction and manufacture of high-voltage cabling, comparing overhead lines/underground cables, cost drivers, lifespan, trends in design and operations	1 day

Team courses



(New) Learning programmes/learning labs for divisions,

departments and teams (GE+EN) 1405-2020

Learning programmes, otherwise known as learning labs, are a series of customised workshops, coaching and training courses to support change processes

Electricity simulation game for team development (GE) 1402–2020 Manage an energy supply company	1 day
Team Booster (GE+EN) 1403–2020 Optimising teamwork and increasing the team's efficiency	5 hours
Teamwork – achieving shared goals (GE+EN) 1401–2020 Improving and optimising teamwork through a positive feedback culture	1 day

Individual courses



(New) Spot Coaching (GE+EN) 1510-2020

360° feedback to enhance key skills (GE+EN) 1502-2020

Sales Coaching (GE+EN) 0603-2020

Individual Coaching (GE+EN), also available online 1501-2020

A technical or management career? (GE+EN) 1503-2020

Development Center (DC) for one person

Advice on individual continuing professional development (GE+EN) 1504-2020

Individual career advice (GE+EN) 1505-2020

Team development/supporting change processes (GE+EN) 1506-2020

Department-specific IT courses (GE+EN) 1507-2020

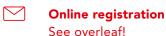
WBT/E-Learning: Developing and supporting (GE+EN) 1508-2020



Positioning (GE+EN) 1509-2020

Lunch & Learn

Lunch & Learn (GE + EN) 1600xx - 2020





Axpo Academy **Training and CPD** courses 2020

Dear Colleagues

We aim to support the organisation and you as an employee or manager in your development and qualifications in the best possible way. The range of courses includes CPD in the fields of innovation, agility, leadership and change management, as well as specialist training courses and seminars about IT and health. The structure of the programme has been aligned with the following Axpo skills model:

Management and executives



Leadership

- · I convey strategy, vision and targets convincingly.
- I lead by example, am reliable and trustworthy.
- I practice an open, honest communication and feedback culture.
- I regularly reflect on my management style and develop my own skills
- I create a motivating atmosphere and promote diversity.
- I drive change and provoke curiosity among my staff.
- I delegate responsibility, create room for manoeuvre and encourage people to take responsibility.
- I require results and promote employee development, encouraging people to learn actively from their mistakes.

Employees



Development & teamwork

- I use feedback and learn from my mistakes to improve.
- I develop my own abilities and skills further.
- I am curious and find new ways of problem-solving.
- I work jointly with team members and other units.
- I am a reliable and committed partner in stressful situations too.
- I communicate respectfully and contribute to a positive team spirit.



5 Entrepreneurial thinking & action

- I apply my specialist knowledge to improvements and more efficient workflows.
- I operate with a client focus, understand expectations and create value.
- I help shape changes constructively.
- I recognise opportunities and take them.
- I act in a cost-conscious manner and consider the impact on Axpo.



Results focus

- I make my contribution to deadline and to high professional standards.
- I pursue goals and tasks with great individual responsibility and passion.
- I act pragmatically, but am always aware of the risks and safety aspects.
- In the case of discrepancies, I make the need for re-evaluation and corrections clear.
- I adhere to Axpo's business principles in fulfilling my tasks and objectives.

We are also happy to support you with any individual requirements or questions.

The Axpo Academy range of seminars is open to all employees of Axpo Group and the AEW, EKZ, EKS, EKT and SAK electrical utilities companies as well as partner companies and other interested parties in the energy industry. Courses in the leadership field are exclusively for (future) managers.

We are glad to accompany and support you on your development pathway.

Your HR Development & Performance Management Team

Services

Talent management

Talent management at Axpo aims to develop a sufficiently broad and high-quality succession pipeline, to identify pipeline risks in individual areas early and to take measures to minimise risk in good time. Managers are developed as talent scouts and talent coaches.

Talented individuals thereby take responsibility for their own development and receive the necessary support from the organisation or management.

The modular talent management approach is aimed at meeting the needs of the organisation and of the individual talented individuals.

Module contents:

- Group-wide succession planning and talent review including measures taken and time planning to strengthen the pipeline
- Checks of potential, which validate talent nomination
- Individual development plans that are the responsibility of the talented individuals
- Career advice for employees
- Individual training and networking opportunities
- Active placement in roles and project assignments

An IT-based learning and collaboration platform supports networking of talented individuals and filling posts and projects. It enables talented individuals to drive their own development using individualised offers.

Management development landscape

Successful implementation of group strategy requires active managers who implement the change and transformation process for the future together with qualified employees. Willingness to change and learn is a key success factor to implement Axpo's strategy. The new management development range of courses serves as an enabler for our managers, so they can successfully rise to the challenges ahead. The proven management courses are enriched with new content and topics (e.g. strategy communication/implementation, agile management, remote leadership), individualised, modularised and supplemented with modern, needs- and practice-oriented learning formats.

(New) Axpo Leadership Basic

For staff who would now like to move to a management role or complete full management training after some initial experience (within the first 2-3 years).

(New) Axpo Leadership Advanced

For managers who have held a relevant position for at least three years, are seeking a new impetus and would like to reflect on their day-to-day managerial work with colleges and experienced advisers.



New Axpo Accelerate Leadership

Designed for managers who want to get fit for the future. Accelerate Leadership is a two-day executive workshop involving culture-building, class-based learning that focuses on new and current topics and content, such as strategy communication and implementation, leading transformation and change, agile management, mindfulness in management, remote leadership, diversity, managing Gen Y and Z etc.

Tailored solutions for individuals and teams

The following are available for your individual functionrelated development:



New Spot Coaching

Spot Coaching is a conversation set up swiftly with a professional coach to discuss professional issues:

- In a timely way
- Focusing on topics and situations, so highly efficient
- With someone who is independent of the organisation
- Via telephone or chat, whatever the location
- Bookable within five hours (7 a.m. 8 p.m.), with even shorter desired dates possible
- In complete confidence and with discretion

360° feedback to enhance key skills

360° feedback is aimed at helping managers and employees to assess their key skills and use them as the basis for drawing up development and training measures.

Sales Coaching

Individual and practice-oriented review of your own sales skills. For colleagues in sales who want to optimise their sales skills.

A technical or management career?

Help with decision-making and career planning through in-depth positioning and potential analysis (Development Center [DC] for one person)



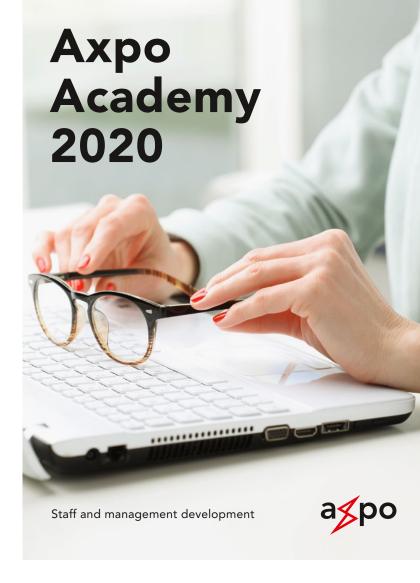
Learning programme/learning labs for divisions, departments and teams

Learning programmes, otherwise known as learning labs, are a series of customised workshops, coaching and training courses to support organisational development processes at the strategy/structure/culture/skills enhancement levels. The goal is to build a learning culture and make divisions, departments and teams fit for the

future. After drawing up a detailed brief, a specific, expedient learning programme (comprising workshops, series of training courses, individual and team coaching etc.) is put together and implemented with the aim of effectively supporting the process of change.

Nothing exactly right for you?

We would be happy to design a custom-made offer to meet the needs of your area.





Online registration







For Axpo Group employees

(all Axpo companies) as well as KKL and EKZ:

- From the workplace using Internet Explorer at http://academy
- From outside the workplace at www.axpoacademy.ch/angebot

For CKW employees

- From the workplace using Internet Explorer at http://academy.ckw
- From outside the workplace at www.axpoacademy.ch/angebot

Enter the course number and you will receive detailed information about the course.









For employees of the AEW, EKS, EKT, SAK cantonal utilities companies and CKW subsidiaries and interested partner companies at

• www.axpoacademy.ch/angebot

Enter the course number and you will receive detailed information about the course.

CKW. AVECTRIS













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