



# Axpo Analyst Conference Financial Year 2023/24

Baden, 5 December 2024



# Key messages



Good results in a normalised environment, below exceptional prior year



Positive contributions to earnings from all areas of the business



Strong result of Trading & Sales driven by origination business



Strong cash generation



Equity further strengthened – strong net financial position

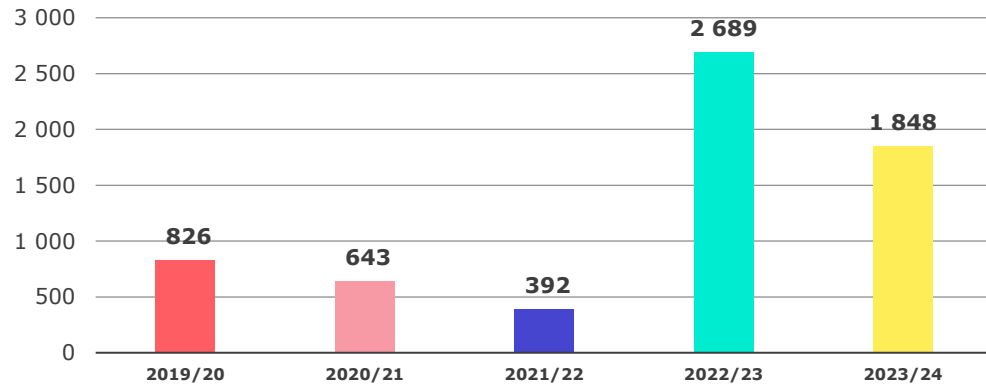


Diversified business model proves itself

# 5 years development

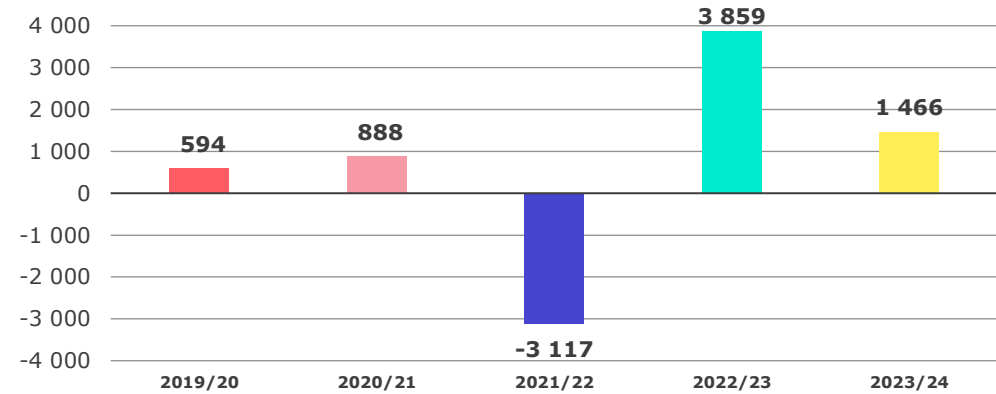
## Adjusted EBIT

in CHF million



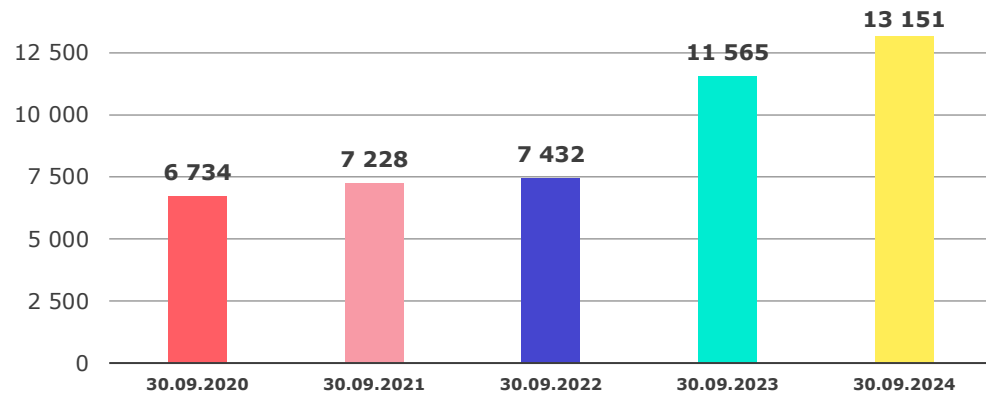
## Operating cash flow

in CHF million



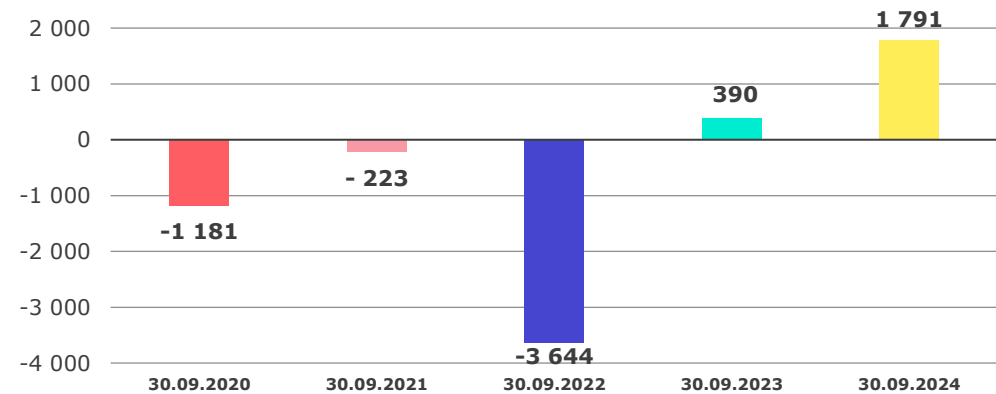
## Equity

in CHF million



## Net financial position

in CHF million



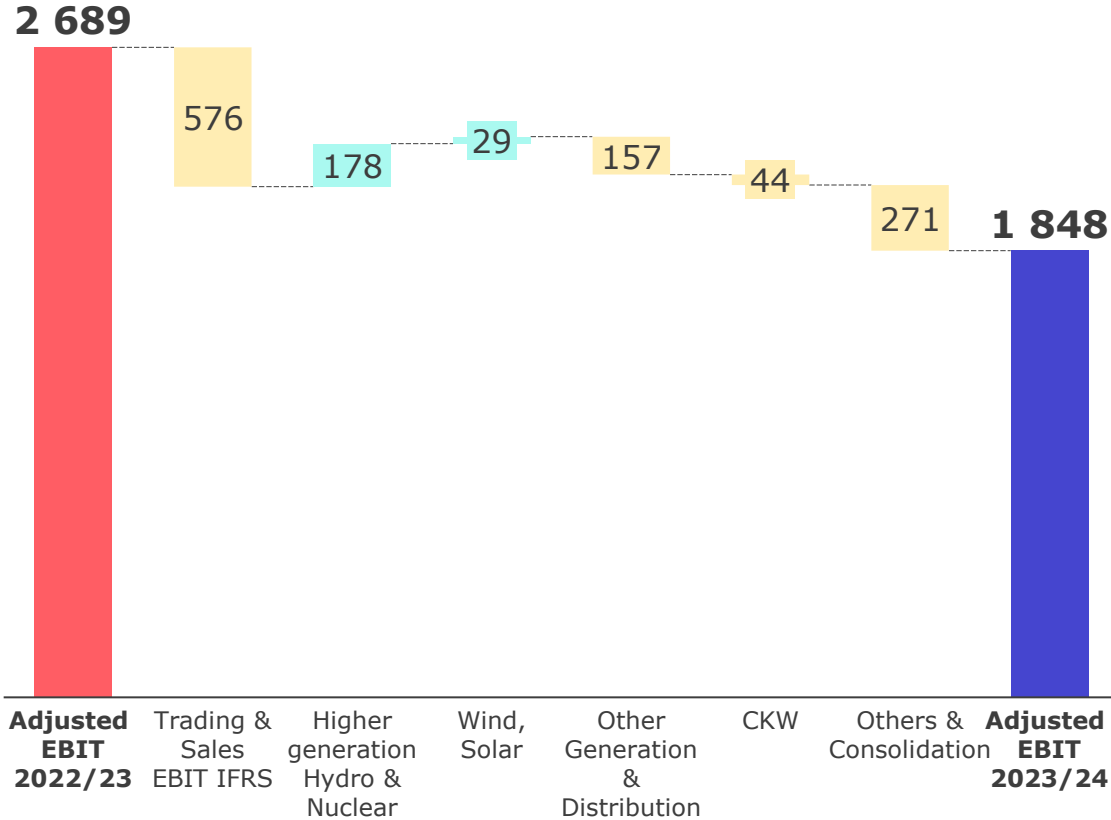
# Good results in a normalised environment, below exceptional prior year period

in CHF million

	2023/24	vs. previous year	
<b>Adjusted EBIT</b>	<b>1 848</b>	<b>-841</b>	<ul style="list-style-type: none"> <li>• Higher power generation from hydro and nuclear power plants</li> <li>• Reduced earnings potential due to lower power prices and market volatility</li> </ul>
<b>EBIT</b>	<b>1 754</b>	<b>-2 438</b>	<ul style="list-style-type: none"> <li>• Positive performance STENFO +13.1%</li> <li>• Negative impact from hedging of Swiss generation (accounting mismatch)</li> </ul>
<b>Result for the period</b>	<b>1 509</b>	<b>-1 880</b>	<ul style="list-style-type: none"> <li>• Supported by capital market development</li> </ul>
<b>Free cash flow</b>	<b>1 099</b>	<b>-2 667</b>	<ul style="list-style-type: none"> <li>• High free cash flow despite higher investments and lower divestments</li> </ul>
<b>Equity</b>	<b>13 151</b>	<b>+1 586</b>	<ul style="list-style-type: none"> <li>• Further strengthening of equity</li> </ul>
<b>Net financial position</b>	<b>1 791</b>	<b>+1 400</b>	<ul style="list-style-type: none"> <li>• Substantial improvement compared to 30.9.2023</li> <li>• Repayment of financial liabilities</li> </ul>

# Adjusted EBIT below exceptional prior year

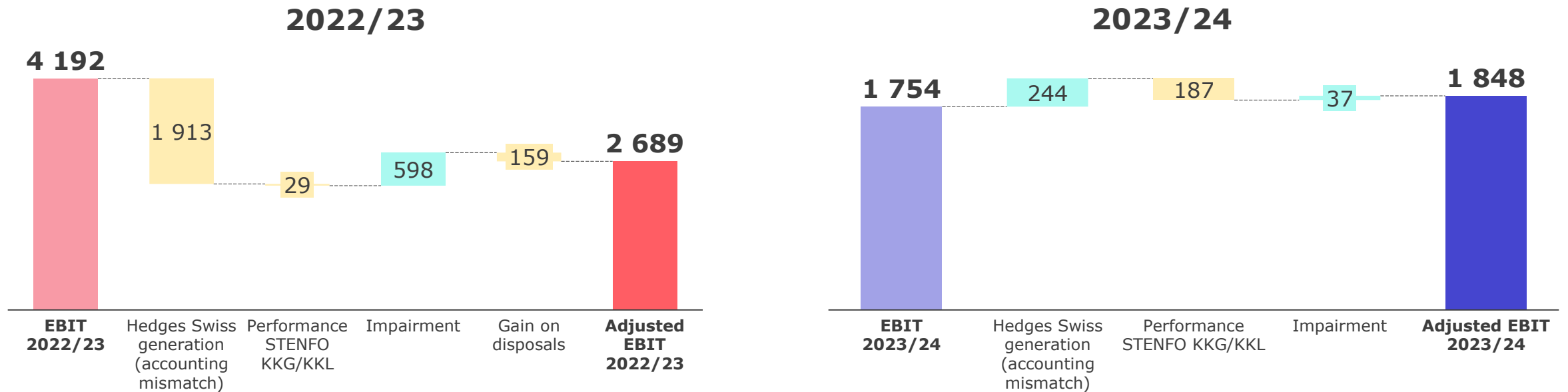
in CHF million



- Lower results in Trading & Sales due to further normalisation of market volatility and power prices
- High demand for long-term power supply contracts
- Higher generation from hydro and nuclear power plants
- Wind and Solar plants out of development portfolio sold

# Adjusted EBIT vs. reported EBIT

in CHF million



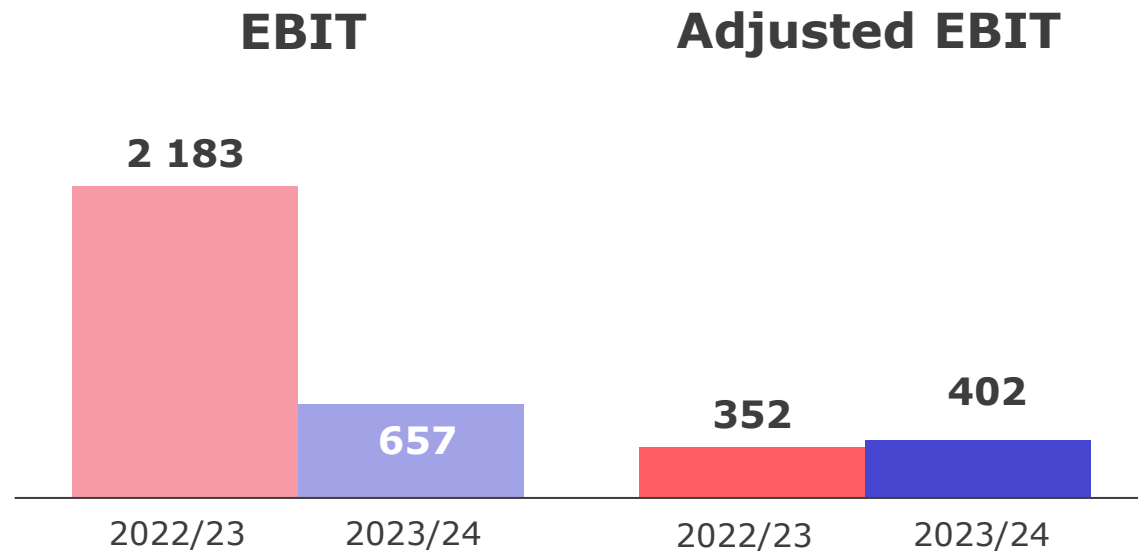
- Positive impact from hedging Swiss generation (accounting mismatch - unrealized)
- Positive performance STENFO +4.4%
- Impairment mainly relates to Linth-Limmern

- Significant lower one-off effects compared to prior year
- Negative impact from hedging Swiss generation (accounting mismatch - unrealized)
- Positive performance STENFO +13.1%

# EBIT by segment

## Generation & Distribution

in CHF million

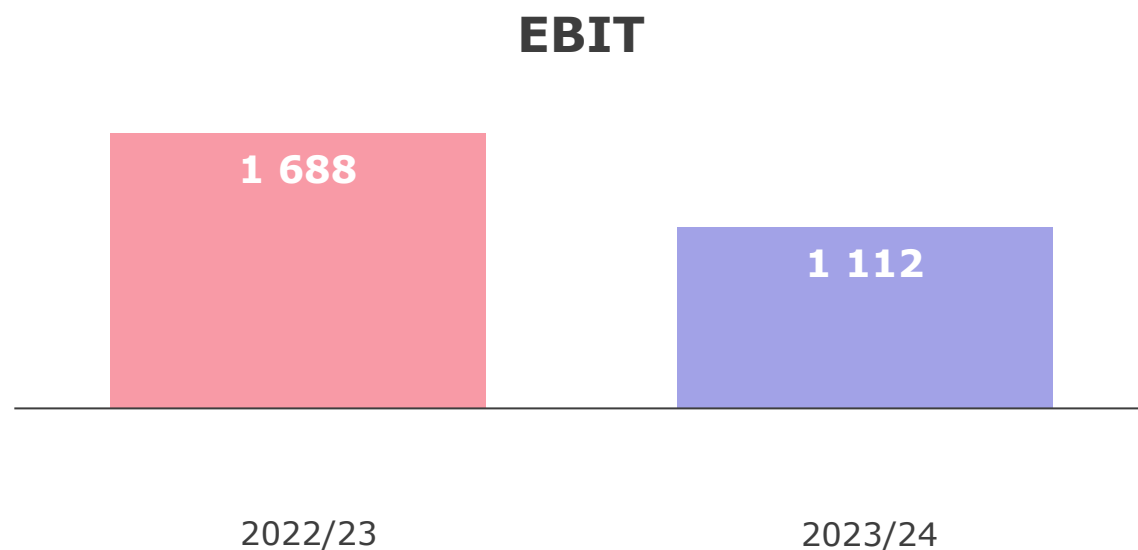


- Higher generation from hydro and nuclear power plants
- Sale of wind and solar plants out of development portfolio
- Positive impact from hedging of Swiss generation (accounting mismatch - unrealized) and positive impact from STENFO

Adjusted EBIT excluding the higher/lower STENFO return, impairment/impairment reversal on power plants, temporary shifts in income from hedging power generation and gain on disposals

# EBIT by segment Trading & Sales

in CHF million



- Significant lower market volatility compared to prior year
- Continuous high demand for tailor made energy solutions, especially for long-term power supply contracts
- Strong performance of origination business

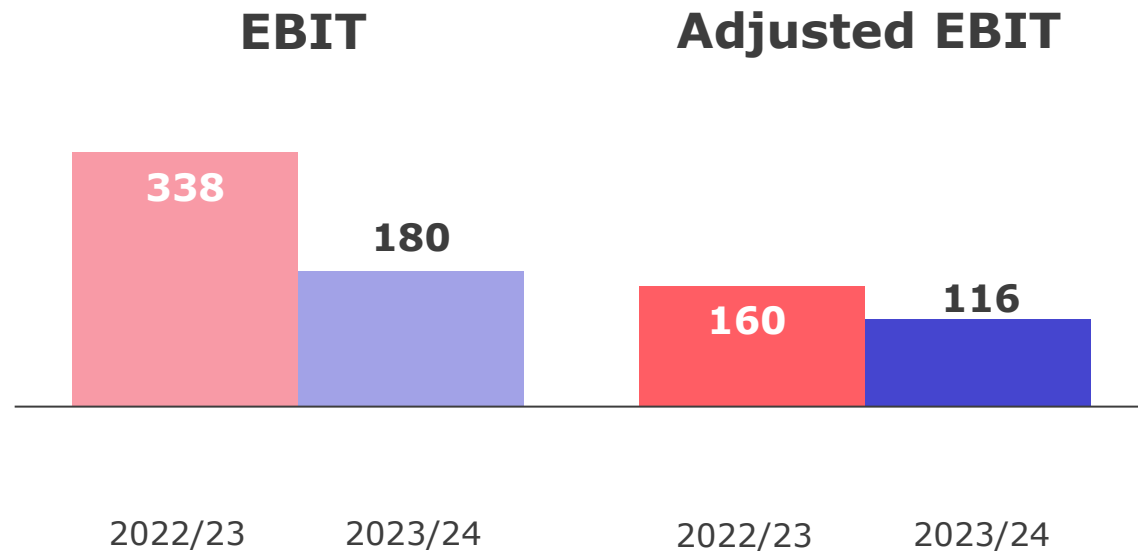
in CHF million

	2022/23	2023/24
Gross margin asset-backed trading	648	330
Gross margin origination	1 168	999
Gross margin proprietary trading	504	358
<b>Gross margin</b>	<b>2 320</b>	<b>1 687</b>
Operating expenses	- 620	- 644
<b>EBIT in Performance View</b>	<b>1 699</b>	<b>1 043</b>
Hedging effects / other reconciliation items	- 11	69
<b>EBIT IFRS</b>	<b>1 688</b>	<b>1 112</b>



# EBIT by segment CKW

in CHF million



- Higher generation from nuclear and hydro power plants
- Lower power prices and lower volatility
- Positive impact from hedging of Swiss generation (accounting mismatch - unrealized) and STENFO

Adjusted EBIT excluding the higher/lower STENFO return, impairment/impairment reversal on power plants, temporary shifts in income from hedging power generation and gain on disposals

# Result for the period positively impacted by STENFO

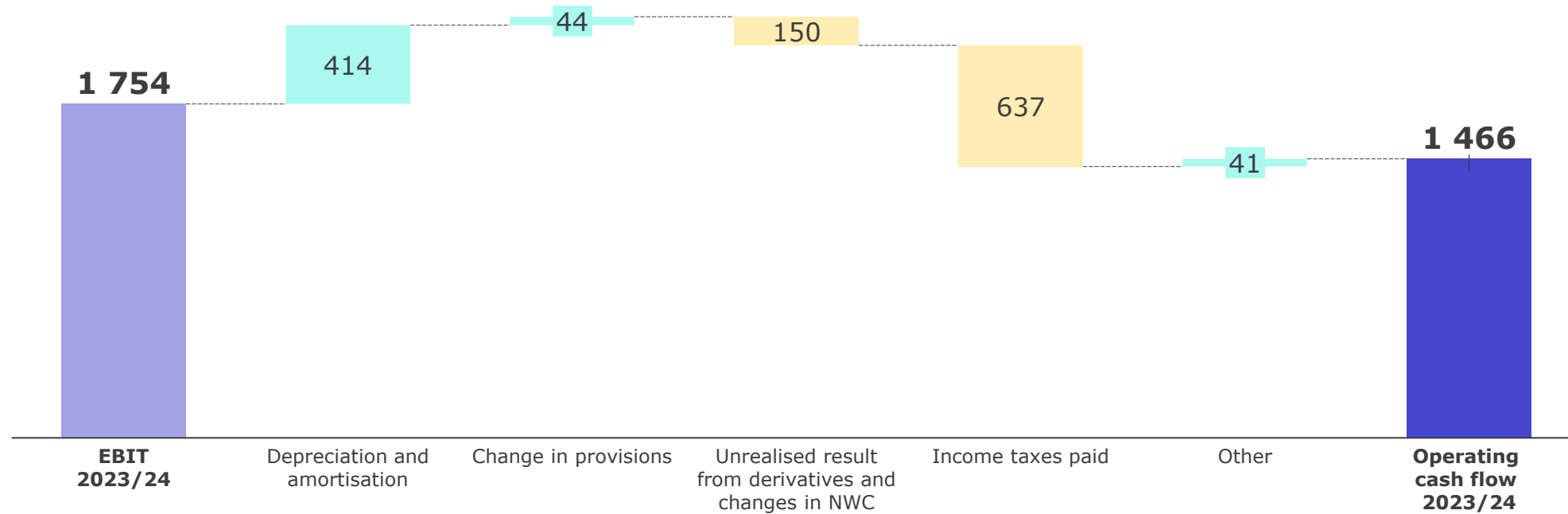
in CHF million

	2022/23	2023/24
<b>EBIT</b>	<b>4 192</b>	<b>1 754</b>
Net interest result	-119	-16
Performance STENFO	+114	+348
Net FX-result	+57	-72
Other financial result	-131	-175
Income tax expense	-724	-329
<b>Result for the period</b>	<b>3 389</b>	<b>1 509</b>

- Financial market performance drives positive STENFO impact (additional EBIT impact of CHF +187 million)
- Weakening of EUR vs. CHF generated exchange rate losses on monetary items, off-set by hedge gains included in operating result
- Income tax rate of 18%

# Solid operating cash flow

in CHF million



- Operating results turned into cash flow
- Substantial income taxes paid

# Continuous investments

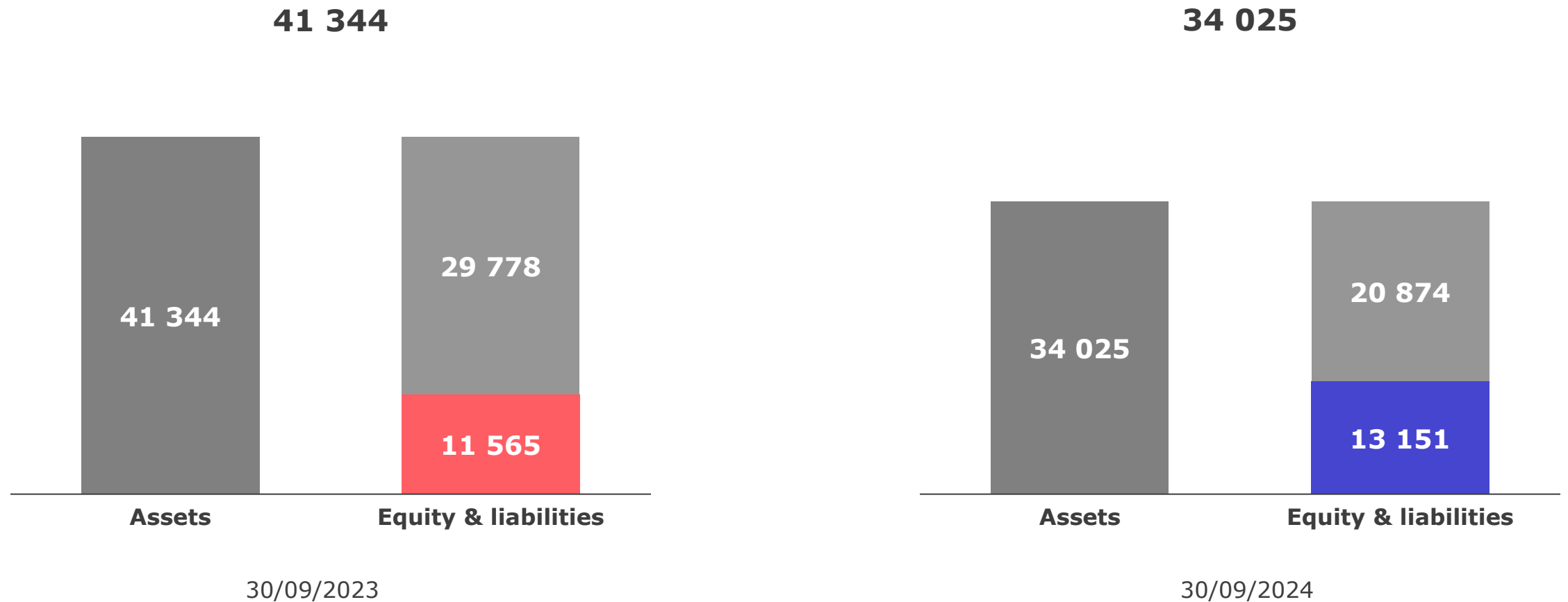
in CHF million

	2022/23	2023/24
Hydro	46	52
Nuclear	30	76
Distribution	122	117
Renewables	232	210
Other effects	45	54
<b>Gross investments</b>	<b>475</b>	<b>509</b>
Divestments other	-382	-142
<b>Net investments</b>	<b>93</b>	<b>367</b>

- Gross investments of CHF 509 million, of which
  - CHF 279 million in Switzerland
  - CHF 230 million international
- Continuous investments in renewables and distribution
- Divestments include sale of solar plants, TAP loans and repayments from STENFO

# Equity increase to CHF 13 billion

in CHF million



# Improving net financial position

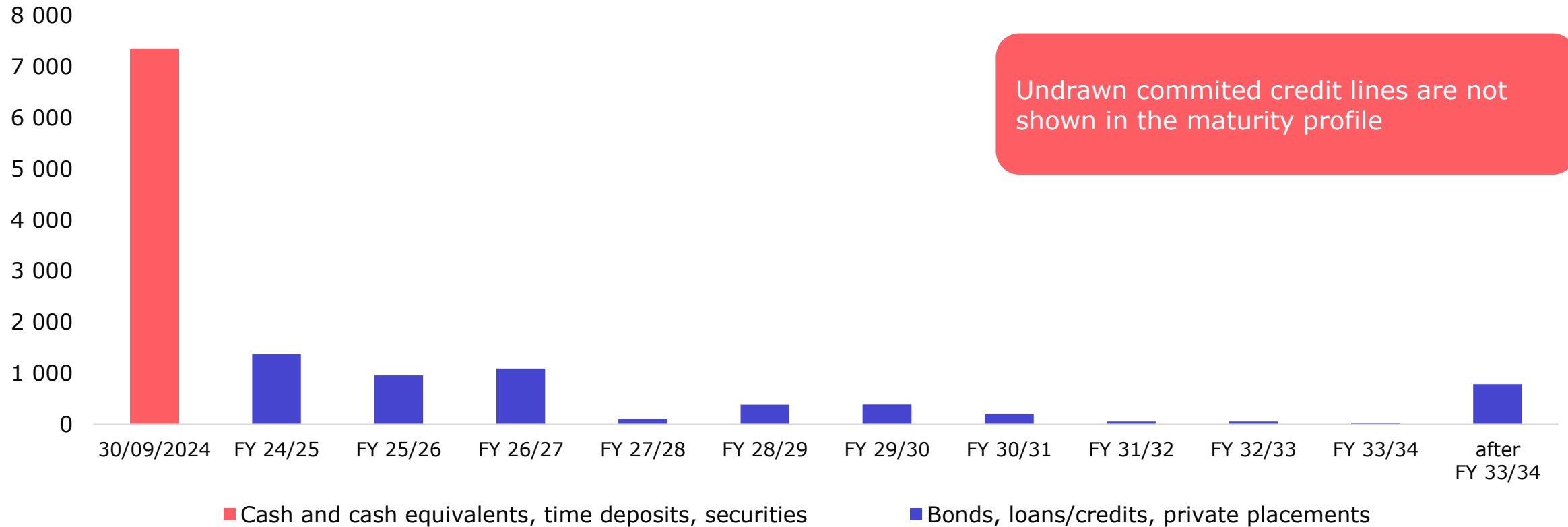
in CHF million

	30/09/2023	30/09/2024
Current financial liabilities	-2 535	-1 392
Non-current financial liabilities	-4 616	-4 172
<b>Total eligible debt</b>	<b>-7 152</b>	<b>-5 564</b>
Cash and cash equivalents	7 394	7 202
Time deposits	0	1
Financial assets	148	151
<b>Total liquidity</b>	<b>7 542</b>	<b>7 355</b>
<b>Net financial position</b>	<b>390</b>	<b>1 791</b>

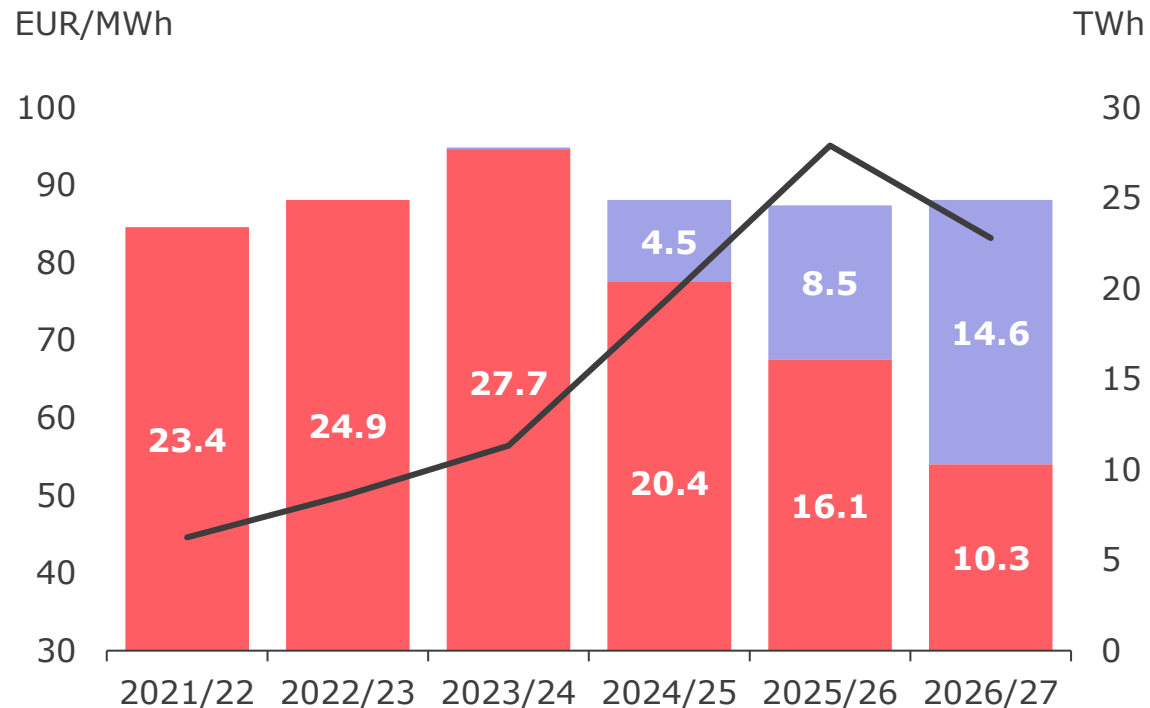
- Further improvement of financial position
- Reduction of gross debt position
- New syndicated credit line with banks of EUR 7 billion

# Maturity profile of bonds and loans

in CHF million



# Status hedged position Swiss generation



■ Open position at planned production volume (TWh)  
■ Hedged position baseload (TWh)

- Total volume of 47 TWh was hedged as of 30 September 2024 (30.9.2023: 52 TWh)
- 2024/25: average hedged price of 76 EUR/MWh (30.9.2023 72 EUR/MWh)
- 2025/26: average hedged price of 95 EUR/MWh (30.9.2023 96 EUR/MWh)
- 2026/27: average hedged price of 83 EUR/MWh
- Axpo has sold power for the years 2021-24 three years in advance at an average of less than 6 Rp/kWh and thus significantly below the market price



# Outlook



Higher hedged electricity prices will have a positive impact on results from financial year 2024/25



Axpo will further expand its leading position as an international energy company

# Diversified strategy again pays off



## Energy supply



We contribute significantly to a secure energy supply system

Regions →  



## Renewable energies



We advance the energy transition and build renewables




Regions →  



## Customer and trading business



We grow the customer business with energy trading solutions

Regions →   

axpo



# Switzerland's largest energy producer

- More than 7,000 employees, active in over 30 countries in Europe, North America and Asia
- 36 Twh electricity production
- Broad portfolio consisting of nuclear power, hydropower, solar power, wind power, biomass and gas
- Covers 40% of demand in Switzerland, more than 100 power stations and 10,000 km of grids
- Manages a renewable energy portfolio of 93 TWh
- One of the world's best energy and commodities dealers in the Energy Risk Commodity Rankings 2024